



Contribuyendo a la sostenibilidad de los DIH. El ejemplo de Hub4Manuval

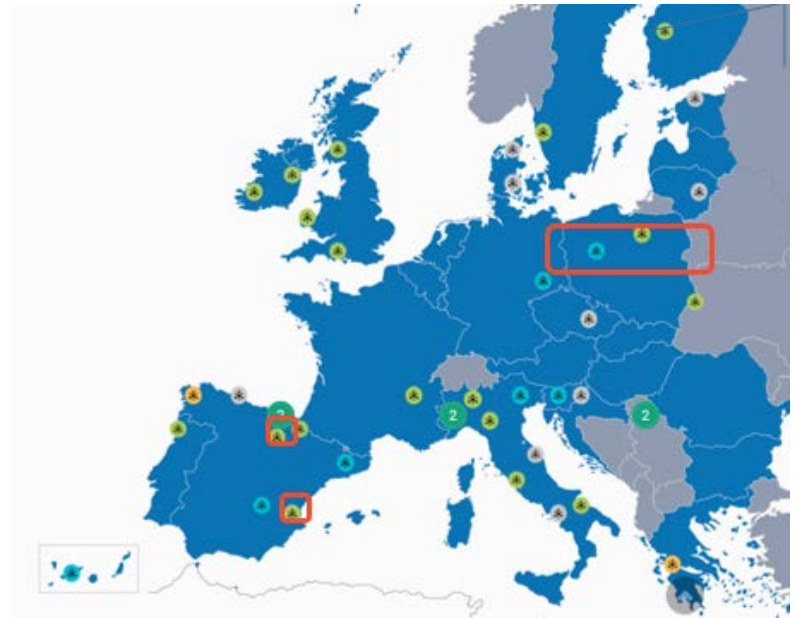
Grupo de Trabajo de DIHs
Madrid, 4 de diciembre de 2017

FundingBox y los DIH: Nuestra experiencia

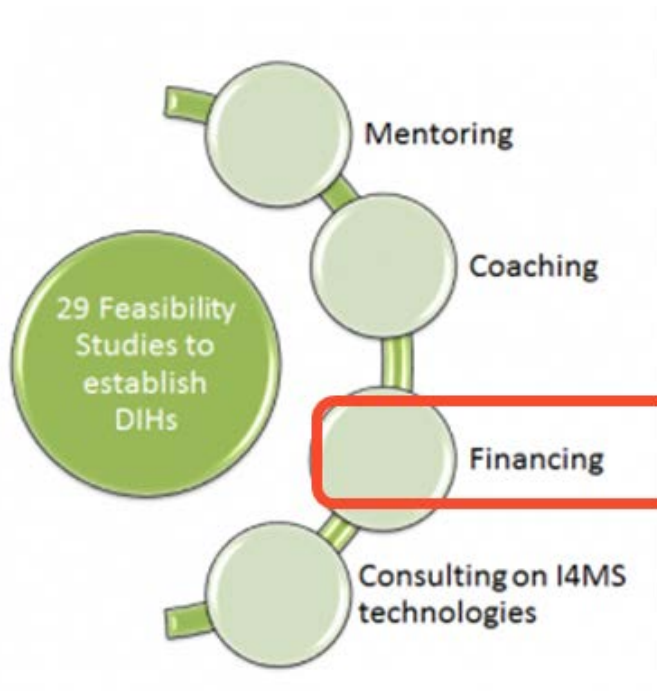
Nuestra empresa se estructura entorno a **3 hubs** (Copenhague/DK, Madrid/ES & Warsaw/PL).



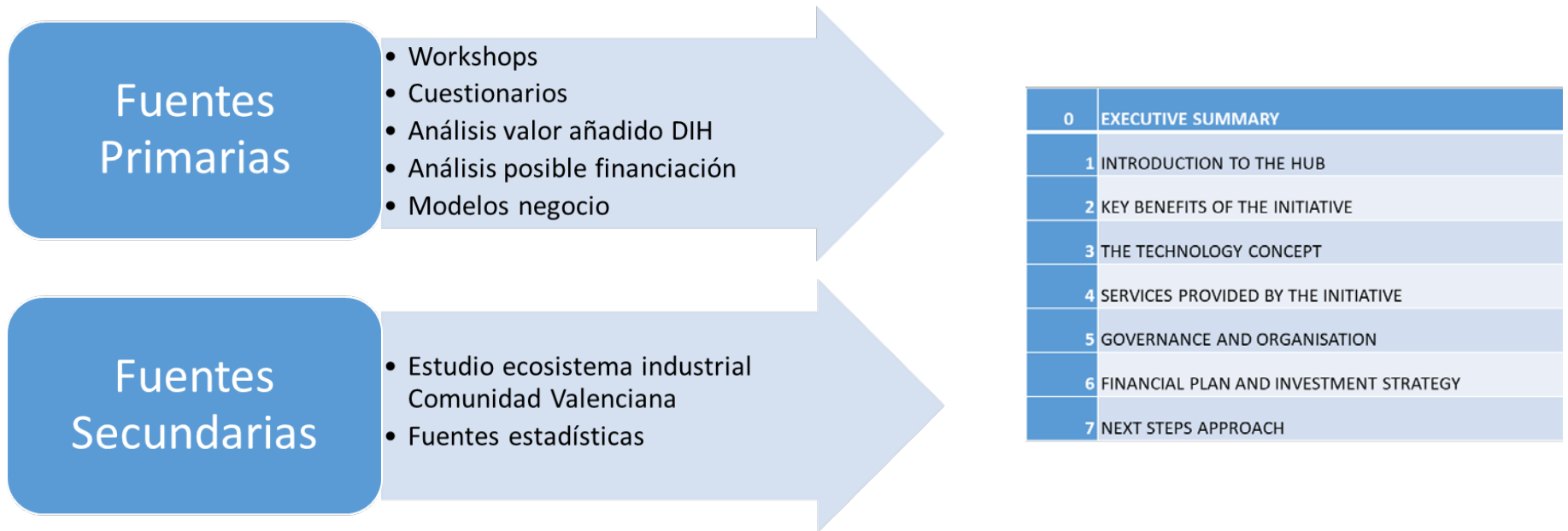
Desde los que colaboramos en 4 DIH financiados por la convocatoria de I4MS-RDMI



FundingBox y los DIH: Nuestro papel durante la financiación I4MS



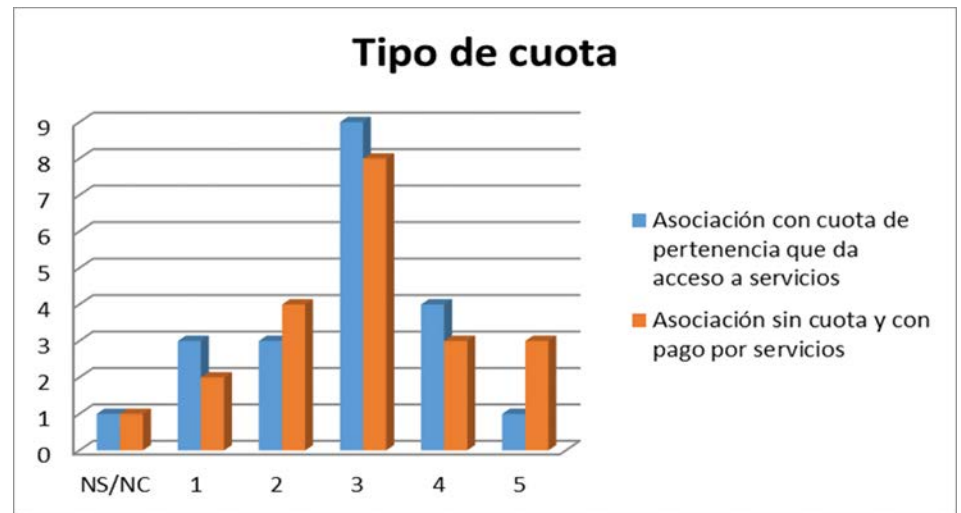
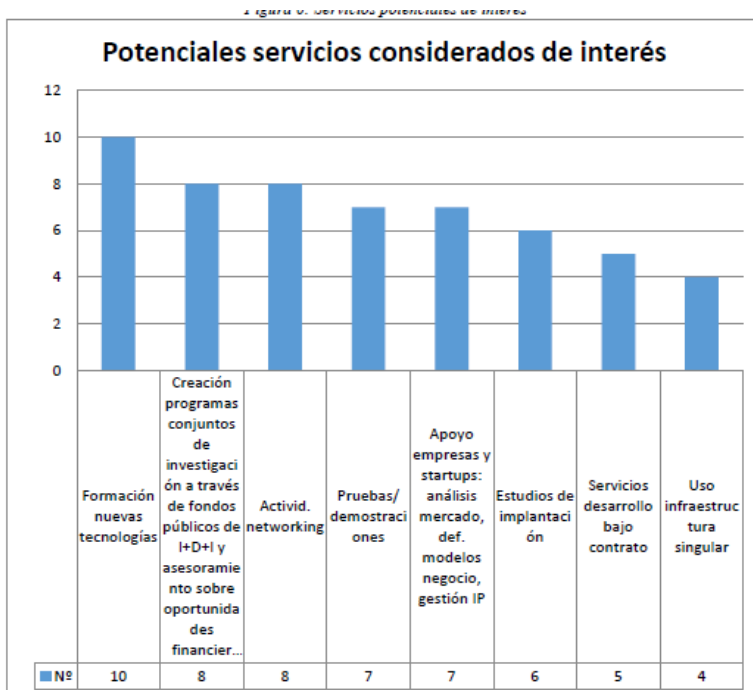
Hub4Manuval Business Plan



Hemos usado una metodología participativa para definir el Business Plan

Hub4Manuval Business Plan

Hemos incorporado el feedback de los stakeholders al Business Plan



FundingBox y los DIH: Nuestro papel durante la ejecución

	Service	Activities
Ecosystem	Community building	Scouting, brokerage, awareness creation, dissemination, ecosystem building
	Visioning & strategy development	Market intelligence, market assessments, innovation strategy development
	Mentoring	Training of other hubs and competence centres
Technology	(Collaborative) R&D	Technology concept development, proof of concept.
	Technical support on scale-up	Concept validation, prototyping, small series production
	Commercial infrastructure	Renting for R&D, low rate commercial production
	Testing and validation	Certification, product demonstration, product qualification
Business	Incubator/accelerator support	Voice of customer, market assessment, business development, consortia building
	Access to finance	Financial engineering, connection to funding sources, investment plans
	Skills and education	Courses, workshops, offering technological infrastructure for educational purposes

Hub4Manuval Retos



Coordinación

Coordinación de las iniciativas en marcha

Estandarización

Promoción de networking & colaboraciones cross-border entre los proyectos apoyados

Sostenibilidad

Financiación para DIH (ej. H2020)

Conexión con regiones y Fondos Estructurales

Apoyo para llegada a Mercado de Proyectos financiados (VC, Aceleración)

Modelos de negocio

Relación con Empresas

One Stop Shop approach

Comunidad para atraer Pymes & Mid-caps

Acceso a financiación

Acceso a Buenas practicas

Retos de los DIH y FBOX



Retos de los DIH: I4MSGo

FundingBox y Conexión de Ecosistemas



*Attracting and connecting the largest **community** of stakeholders, users and service providers, for the digital transformation of manufacturing SMEs and Mid-Caps*



COMUNIDAD

- [Espacios \(Spaces\) para interacción](#)
- Contenido relevante
- Noticias & eventos

OPORTUNIDADES FINANCIACIÓN

- [Experimentos](#)
- Buenas practicas

ACCESO A SOLUCIONES TIC

- Acceso a Marketplaces
- Catalogo de DIH
- Matchmaking

SERVICIOS ADICIONALES

- Disruptors Awards
- Observatorio
- Programa de Aceleración

HELP-DESK

- Q&A
- Contacto de Pymes con los DIH o IAs más adecuadas

I4MS GO - Comunidad



Que podríamos aportar desde FundingBox

Eres un DIH y querrías formar parte de la Comunidad I4MS-Go?

- Crearemos **tu perfil**: enviaremos una invitación por mail que tendrias que aceptar
- Deberas **validar tu perfil** para formar parte de la comunidad
- Formando **parte de la comunidad** tendrás la posibilidad de:
 - Recibir **solicitudes de apoyo tecnológico** de empresas
 - **Ofertar tu expertise**, plataformas & infraestructura for active **matchmaking**.
 - Lanzar tus **open calls**
 - Formar parte de la **marca y estrategia de Comunicación** I4MS-Go
 - Participar en los **disruptors Awards**
 - Obtener Información sobre on **oportunidades de financiación** para PYMEs
 - Participar en **eventos del ecosistema** (agenda compartida)
 - Otros, en proceso de definición

Desde
enero
2018



¡Muchas gracias su atención!





FundingBox

ANEXOS



Hub4Manuval y Tetramax

The screenshot shows the 'tetramax' website interface. The navigation bar includes 'Project', 'Competence Center Network', 'TTX open calls', 'News', 'Downloads', and 'Consortium'. A map of Spain is displayed with several location markers: a green circle with '3' near Girona, a green circle with '5' near Burgos, a blue pin with 'C' near Mataró, and a blue pin with 'D' near Valencia. A detailed view of the HUB4MANUVAL project is shown on the right, including its address and competences.

tetramax Project **Competence Center Network** TTX open calls News Downloads Consortium

x close

HUB4MANUVAL **DIH**

Campus de Vera, Camino de Vera, s/n
46022 Valencia
Spain

Website

Competences: CPS and IoT, Robotics, Manufacturing, Control and Automation Process, Production Supply Chain, Computer Vision, Industrial IoT, Big Data, Cloud Computing.


HUB4MANUVAL



Comunidad

The screenshot shows a Facebook community page for 'Fundingbox Spaces'. The left sidebar contains navigation options: Community settings, Management team, Community directory, Spaces in this community (with a sub-menu including Big Data and Artificial Intelligence, EU Projects Partner Search, Funding Opportunities, Future Internet, Industry 4.0 & Robotics, Information and Communications Technologies, and Internet of Things), and a user profile for @andres.ss. The main content area features a post from the 'Fundingbox community' titled 'Big Data and Artificial Intelligence', which discusses machine learning and neural networks. A user named @laurargi has commented on the post, asking if the user is interested in a link to a documentary about cyborgs. Below the text is a video thumbnail showing two people looking at a laptop. The right sidebar shows the community's owner (@fundingbox) and a list of members including @esther.andres, @109, @a.cruciani, @A_Eschrch, @abatalla, @6genpanel, @abuiza, @adamkiewicz.o, @adds, @agrau24, @ahmed.aleroud, and @ajonsson. A notification bell icon is visible in the bottom right corner.

Oportunidades de Financiación (I4MS)

Project Name	Core Technology	Call 1	Call 2	Call 3
PHASE 2 Open Calls				
HORSE	Robotics	Nov.17		
RECONCELL	Robotics	Nov.17		
PHASE 3 Forthcoming Calls				
CLOUDIFACTURING	HPC	Jul.18	Jul.19	
 L4MS	Logistics for Manufacturing	Sept.18	Sept.19	
MIDIH	CPS/IoT	Mar.18	Mar.19	
AMABLE	Additive Manufacturing	Mar.18	Mar.19	Mar.19

Oportunidades de Financiación (SAE)

Area	Project	2017	2018	2019	2020
Cyber-physical and embedded systems		Nov.	May Nov.		
Customised low energy computing powering CPS and IoT		• Bilateral	Nov.	Oct.	Sept. Apr.
		• Value chain / interdisciplinary		Feb. Dec.	Oct. Apr.
		• Entrepreneurial		Aug.	Aug.
Advanced micro-electronic components and Smart System Integration			Mar. Sept.		
Organic and large area electronics			Mar. Jul. Nov.	Apr. Sept.	

